

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**

**Financial Statements and Auditors' Report**

**June 30, 2015 and 2014**

# **TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**

## Index

	<u>Page</u>
Independent Auditors' Report	1
Statements of financial position as of June 30, 2015 and 2014	2
Statements of activities for fiscal years ended June 30, 2015 and 2014	3
Statements of cash flows for fiscal years ended June 30, 2015 and 2014	4
Notes to the financial statements	5-10
<u>Supplementary Financial Information</u>	
Independent Auditors' Report on Supplementary Information	11
Schedule of functional expenses for the fiscal year ended June 30, 2015 with comparative totals for 2014	12
Schedule of expenses and budget for the fiscal year ended June 30, 2015	13
Schedule of public plaza activities and budget for the fiscal year ended June 30, 2015	14



# Skody Scot & Company, CPAs, P.C.

520 Eighth Avenue, Suite 2200, New York, NY 10018 (T) 212-967-1100 (F) 212-967-2002  
[www.skodyscot.com](http://www.skodyscot.com)

---

## INDEPENDENT AUDITORS' REPORT

To: The Board of Directors of  
Times Square District Management Association, Inc.

We have audited the accompanying financial statements of Times Square District Management Association, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2015 and 2014, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Times Square District Management Association, Inc. as of June 30, 2015 and 2014, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

New York, NY  
November 9, 2015

*Skody Scot & Company, CPAs, P.C.*

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Statements of Financial Position**  
**June 30, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
<b>Assets</b>		
Cash and cash equivalents	\$ 8,379,923	\$ 7,524,866
Contributions and other receivables	4,407,389	559,148
Prepaid expenses	241,187	268,118
Property and equipment	1,298,268	1,121,881
Security deposits and other assets	2,193,010	1,821,764
	<u>                    </u>	<u>                    </u>
Total assets	<u>\$ 16,519,777</u>	<u>\$ 11,295,777</u>
 <b>Liabilities and net assets</b>		
Liabilities:		
Accounts payable and accrued expenses	\$ 1,100,945	\$ 1,054,094
Deferred income and deposits	134,991	89,773
Deferred rent	22,151	30,207
	<u>                    </u>	<u>                    </u>
Total liabilities	<u>1,258,087</u>	<u>1,174,074</u>
 Commitments (see notes)		
 <b>Net Assets</b>		
Unrestricted	15,261,690	10,121,703
Temporarily restricted	-	-
Permanently restricted	-	-
	<u>                    </u>	<u>                    </u>
Total net assets	<u>15,261,690</u>	<u>10,121,703</u>
	<u>                    </u>	<u>                    </u>
Total liabilities and net assets	<u>\$ 16,519,777</u>	<u>\$ 11,295,777</u>

See accompanying notes to the financial statements.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Statements of Activities**  
**Fiscal years ended June 30, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
<b>Support and Revenues</b>		
Assessment revenue	\$ 12,152,721	\$ 11,685,440
Government grants	22,640	73,972
Contributions and sponsorships	3,280,008	4,474,138
Contributions in-kind	43,911	107,915
Program service revenue	2,540,273	1,650,168
Lease surrender	4,374,221	420,000
Interest income	21,527	18,130
Total support and revenues	<u>22,435,301</u>	<u>18,429,763</u>
<b>Expenses</b>		
Program expenses:		
Events and programming	4,600,233	4,176,323
Visitors Center	43,293	611,695
Public safety	3,744,129	3,699,738
Sanitation	5,130,436	4,811,092
Policy, planning and research	828,656	797,173
Communications and external affairs	715,329	883,045
Total program expenses	<u>15,062,076</u>	<u>14,979,066</u>
Management and general	2,183,888	2,006,443
Fundraising	49,350	45,630
Total expenses	<u>17,295,314</u>	<u>17,031,139</u>
<b>Changes in net assets</b>		
Unrestricted	5,139,987	1,398,624
Temporarily restricted	-	-
Permanently restricted	-	-
Change in net assets	<u>5,139,987</u>	<u>1,398,624</u>
Net assets at the beginning of the year	10,121,703	8,723,079
Net assets at the end of the year	<u>\$ 15,261,690</u>	<u>\$ 10,121,703</u>

See accompanying notes to the financial statements.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Statements of Cash Flows**  
**Fiscal years ended June 30, 2015 and 2014**

	<u>2015</u>	<u>2014</u>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ 5,139,987	\$ 1,398,624
Adjustments for noncash items included in operating activities:		
Depreciation	104,047	398,516
Discount on receivables	86,000	-
Changes in assets and liabilities:		
Contributions and other receivables	(3,934,241)	(222,125)
Prepaid expenses	26,931	107,405
Security deposits and other assets	(371,246)	(560,822)
Accounts payable and accrued expenses	46,851	156,448
Deferred income and deposits	45,218	(255,006)
Deferred rent	(8,056)	(2,467)
Net cash provided by operating activities	<u>1,135,491</u>	<u>1,020,573</u>
<b>Cash flows from investing activities:</b>		
Purchases of property and equipment	(820,213)	(230,406)
Proceeds from lease surrender	539,779	-
Net cash used in investing activities	<u>(280,434)</u>	<u>(230,406)</u>
<b>Cash flows from financing activities</b>	<u>-</u>	<u>-</u>
Net increase in cash and cash equivalents	855,057	790,167
Cash and cash equivalents at beginning of year	<u>7,524,866</u>	<u>6,734,699</u>
Cash and cash equivalents at end of year	<u><u>\$ 8,379,923</u></u>	<u><u>\$ 7,524,866</u></u>
Supplemental Information:		
Disposal of assets	<u><u>\$ 2,472,042</u></u>	<u><u>-</u></u>

See accompanying notes to the financial statements.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies

The Organization

Times Square District Management Association, Inc. (Organization), also known as the Times Square Alliance (a not-for-profit organization), was incorporated in the State of New York on July 26, 1991. The Organization is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and does not believe its financial statements include any uncertain tax positions. The Organization primarily receives its support from a real estate special assessment levied by The City of New York (City) on properties located in the Times Square Business Improvement District (BID). The BID's boundaries are approximately from 40<sup>th</sup> Street to 53<sup>rd</sup> Street between 6<sup>th</sup> Avenue and 8<sup>th</sup> Avenue, and 46<sup>th</sup> Street between 8<sup>th</sup> Avenue and 9<sup>th</sup> Avenue.

The Organization's programs include the following: Public Safety - providing increased public security through a combination of uniformed guards and a working relationship with the New York City Police Department; Sanitation - maintaining clean streets/curbs and garbage removal; Events and Programming – creating special events and distinctive programming to promote the district to residents and tourists; Policy, Planning and Research - managing public space through urban planning and conducting research to retain, support and attract prospective businesses; Communications and External Affairs – communicating internal and external facing news and information through public relations and marketing and managing government relations and advocacy; and Visitors Center (ended in FY2015) - providing free information and assistance.

Basis of Presentation

In accordance with GAAP the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. In addition, the Organization is required to present a statement of cash flows.

Use of Estimates

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purposes of the statements of financial position and the statements of cash flows, the Organization considers as cash equivalents money market funds and highly liquid resources, such as investments in certificates of deposit, with an original maturity of three months or less.

Receivables

Receivables that are expected to be collected within one year are recorded at their net realizable value. Receivables that are expected to be collected in future years are recorded at the present value of estimated future cash flows.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

Note 1 - Summary of Significant Accounting Policies (Continued)

Property and Equipment

The Organization capitalizes certain property and equipment with estimated lives of three years or more. Property and equipment are stated at cost, less accumulated depreciation. Depreciation of furniture and equipment is computed by the straight-line method over estimated useful lives ranging from three to ten years. Leasehold improvements are depreciated by the straight-line method over the life of the improvement or the term of the lease, whichever is shorter. Expenditures for repairs and maintenance are charged as an expense, and major renewals and betterments are capitalized.

Revenue Recognition

The real estate assessment levied by the City is recorded by the Organization when earned. The City remits these assessments to the Organization in two installments. An allowance for doubtful accounts is not provided because all assessments are received in the current year. Assessment billing errors are recorded as a direct reduction of assessment revenue.

Program service revenue relates to fees received in exchange for program services. Revenue is recognized when the program service is provided. Any revenue received which has not been earned is recorded as deferred income.

Contributions are considered available for the Organization's general programs unless specifically restricted by the donor. Amounts received that are designated for future periods or restricted by the donor are reported as temporarily or permanently restricted support and increases in the respective class of net assets. Contributions received with temporary restrictions that are met in the same reporting period are reported as unrestricted support and increase unrestricted net assets. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Expense Allocation

The costs of providing various programs and other activities have been summarized on a functional basis in the statements of activities and in the schedule of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The Organization allocates salaries based on estimated time and other expenses are allocated based on usage. The Organization classifies expenses, which are not directly related to a specific program, as Management and General expenses.



**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 2 - Cash and Cash Equivalents**

Cash and cash equivalents consisted of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Checking and savings	\$8,379,923	\$7,458,397
Money market funds	<u>-</u>	<u>66,469</u>
	<u><u>\$8,379,923</u></u>	<u><u>\$7,524,866</u></u>

The Organization does not maintain any investments or endowments, however, it recognizes the requirements of the New York Prudent Management of Institutional Funds Act, and will disclose when applicable.

**Note 3 - Contributions and Other Receivables**

Receivables are expected to be realized in the following periods:

	<u>2015</u>	<u>2014</u>
In one year or less	\$1,293,389	\$ 559,148
In two years	1,200,000	-
In three years	1,200,000	-
In four years	<u>800,000</u>	<u>-</u>
	4,493,389	559,148
Less: Discount, at approximately 2%	<u>( 86,000)</u>	<u>( - )</u>
	<u><u>\$4,407,389</u></u>	<u><u>\$ 559,148</u></u>

**Note 4 - Property and Equipment**

Property and equipment by major class consisted of the following at June 30, 2015 and 2014:

	<u>2015</u>	<u>2014</u>
Furniture and fixtures - office	\$ 27,215	\$ 27,215
Equipment	1,641,555	736,842
Equipment - Visitors Center	-	84,500
Vehicles	138,470	138,470
Leasehold improvements - Visitors Center	-	2,472,042
Leasehold improvements - office	<u>597,212</u>	<u>597,212</u>
	2,404,452	4,056,281
Less: Accumulated depreciation	<u>(1,106,184)</u>	<u>(2,934,400)</u>
	<u><u>\$ 1,298,268</u></u>	<u><u>\$ 1,121,881</u></u>

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.  
NOTES TO FINANCIAL STATEMENTS**

**Note 5 - Commitments and Contingencies**

The Organization leases multiple sites under noncancellable operating leases. As of June 30, 2015, minimum aggregate annual rental commitments are as follows:

	<u>Organization Commitments</u>
Year ended June 30, 2016	\$ 597,740
2017	603,047
2018	468,709
2019	154,624
2020	160,593
2021 and thereafter	251,783

Total rent expense charged to operations for the years ended June 30, 2015 and 2014 was \$688,920 and \$641,887, respectively.

The Organization maintains its financial accounts with major institutions. Institutional balances do not include transactions which are outstanding and have not cleared their accounts. Balances that exceed the Federal Deposit Insurance Corporation and the Securities Investor Protection Corporation insurance coverage's are summarized for the years ended June 30, 2015 and 2014 are as follows:

	<u>2015</u>	<u>2014</u>
Institution balances	\$ 8,379,923	\$ 7,523,566
Less: Amounts covered	( 250,000)	( 316,470)
Uninsured amounts	<u>\$ 8,129,923</u>	<u>\$ 7,207,096</u>

**Note 6 - Contributions In-Kind**

Contributions in-kind represent noncash contributions, which are recorded at their estimated fair value, and are reported as support and expensed in the period in which received. For the year ended June 30, 2015 Proskauer Rose LLP and Skadden, Arps, Slate, Meagher & Flom LLP provided legal services with fair market values that totaled \$43,911. For the year ended June 30, 2014 Proskauer Rose LLP and Cravath Swaine & Moore LLP provided legal services with fair market values that totaled \$107,915.

**Note 7 - Pension Plan**

Effective January 1, 1993, the Organization adopted a qualified cash or deferred compensation plan under section 403(b) of the Internal Revenue Code. Under the plan, employees may elect to defer up to twenty percent (20%) of their salary, subject to Internal Revenue Service limits. In addition, the plan allows for the Organization to make discretionary contributions based on the participant's salary and class group. Organization contributions to the plan amounted to \$166,809 and \$163,423 for the years ended June 30, 2015 and 2014, respectively.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.  
NOTES TO FINANCIAL STATEMENTS**

**Note 8 - Fundraising Expenses**

The Organization conducted activities that included direct solicitations for sponsorships (fundraising). The costs of personnel conducting those sponsorship activities included fundraising, administrative and program expenses (collectively defined as joint costs). The total amount allocated to fundraising activities was \$49,350 for 2015 and \$45,630 for 2014. The total joint costs were allocated for the years ended June 30, 2015 and 2014 as follows:

	<u>2015</u>	<u>2014</u>
Program expenses	\$ 876,095	\$ 817,226
Management and general	66,653	59,153
Fundraising	<u>49,350</u>	<u>45,630</u>
Total joint costs	<u>\$ 992,098</u>	<u>\$ 922,009</u>

**Note 9 - Joint Ventures**

The Organization entered into a joint venture agreement with two not-for-profit organizations to enhance Duffy Square Park, located in the center of Times Square. The future repairs will be assumed by the parties of the joint venture. Total maintenance expended under the joint venture for the years ended June 30, 2015 and 2014 were \$259,753 and \$363,864, respectively.

The Organization co-produces the New Years Eve event with OTS Events – Jamestown (OTS) and Countdown Entertainment LLC. OTS collects sponsorship and advertising revenues, and remits amounts to the Organization to cover event expenses. Sponsorship revenues received from OTS amounted to \$2,843,461 in 2015 and \$2,741,464 in 2014. OTS maintains a reserve fund for future vendor installments. These funds are reported as other assets in the Statements of Financial Position. As of June 30, 2015 and 2014, OTS was holding on behalf of the Organization \$2,171,212 and \$1,801,514, respectively.

In 2009, the Organization signed agreements with the New York City Department of Transportation (DOT) with renewal options totaling 9 years, to manage and maintain multiple public pedestrian plazas located within the district. The agreement allows the Organization to collect special event concession fees, contributions and sponsorships which will be used to offset the cost of managing and maintaining the plazas. Any excess revenue derived from the plazas will be kept in an accrual fund. The accrual fund will be used for any future shortfall in revenue needed to provide the services set forth in the agreement. If at any time the accrual fund contains more than three times the public plaza budget, the excess amount of funds shall be used to provide any services and/or alterations in the public plaza. At the end of the term of the license agreement or at termination, the balance of the accrual fund shall be used to provide any services and/or alterations in the public plaza.

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**NOTES TO FINANCIAL STATEMENTS**

**Note 10 - Related Party**

The Organization leases office space, at fair market value, from an entity whose officers are on the Organization's Board of Directors. Total payments for fiscal years ended June 30, 2015 and 2014 were \$537,250 and \$488,448, respectively. The same entity was involved in the Lease Surrender disclosed below.

The Organization received program service revenue for extra security work from an entity whose officer is on the Organization's Board of Directors. Total receipts for the fiscal years ended June 30, 2015 and 2014 were \$149,534 and \$147,045, respectively.

**Note 11 - Lease Surrender**

Pursuant to an amendment of its lease for its Visitor Center, the Organization vacated its premises and agreed subsequently to terminate the lease in exchange for monthly payments from the landlord of \$100,000 each beginning in January 2015 and ending in February 2019. The aggregate sum of such payments was reduced by the remaining undepreciated balance of leasehold improvements for the Visitor Center of \$600,000, and the remaining balance of payments of \$4,400,000 was reported in the statement of activities as additional lease surrender revenue. Such balance, discounted at 2% or \$86,000, was recorded as an outstanding receivable as of June 30, 2015 in the amount of \$4,314,000 and reported in the statement of position as other receivables. Total lease surrender revenues for fiscal years ended June 30, 2015 and 2014 were \$4,374,221 and \$420,000, respectively.

**Note 12 - Subsequent Events**

Subsequent events were evaluated for potential additional disclosures and corrections through November 9, 2015, which is the date the financial statements were available to be issued.



# Skody Scot & Company, CPAs, P.C.

520 Eighth Avenue, Suite 2200, New York, NY 10018 (T) 212-967-1100 (F) 212-967-2002  
[www.skodyscot.com](http://www.skodyscot.com)

---

## INDEPENDENT AUDITORS' REPORT ON SUPPLEMENTARY INFORMATION

To: The Board of Directors of  
Times Square District Management Association, Inc.

We have audited the financial statements of Times Square District Management Association, Inc. as of and for the years ended June 30, 2015 and 2014, and have issued our report thereon dated November 9, 2015, which contained an unmodified opinion on those financial statements. Our audit was performed for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses, expenses and budget, and public plaza activities and budget are presented for the purpose of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

*Skody Scot & Company, CPAs, PC*

New York, NY  
November 9, 2015

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Schedule of Functional Expenses**  
**(Supplemental Financial Information)**  
**Fiscal year ended June 30, 2015 with comparative totals for 2014**

	2015										2014
	Program Expenses							Supporting Services			
	Events & Programming	Visitors Center	Public Safety	Sanitation	Policy Planning Research	Communications & External Affairs	Total Program Expenses	Management and General	Fundraising	Total Expenses	Total Expenses
Personnel costs											
Executive salaries	\$ 304,877	\$ -	\$ 172,182	\$ 172,182	\$ 260,924	\$ 99,536	\$ 1,009,701	\$ 44,491	\$ 42,030	\$ 1,096,222	\$ 1,099,240
Support salaries	627,487	-	338,571	298,675	226,291	255,998	1,747,022	490,259	-	2,237,281	1,999,241
Hourly staff	76,335	-	1,902,654	1,945,402	8,392	11,881	3,944,664	43,438	-	3,988,102	3,873,189
Payroll taxes and benefits	179,245	-	899,867	932,066	88,337	72,232	2,171,747	95,538	6,400	2,273,685	2,126,920
Pension	20,013	-	57,752	56,720	11,733	5,542	151,760	14,129	920	166,809	163,423
Outside contractors	151,787	-	34,592	380,853	30,014	129,795	727,041	315,525	-	1,042,566	1,203,576
Total personnel costs	1,359,744	-	3,405,618	3,785,898	625,691	574,984	9,751,935	1,003,380	49,350	10,804,665	10,465,589
	12.6%	0.0%	31.5%	35.0%	5.8%	5.3%	90.2%	9.3%	0.5%	100.0%	
Operating expenses											
Occupancy	-	-	120,775	233,021	-	-	353,796	426,552	-	780,348	730,472
Uniforms	-	-	66,108	70,025	-	-	136,133	-	-	136,133	107,378
Recruitment	-	-	1,750	-	-	61	1,811	5,628	-	7,439	10,226
Depreciation	-	-	-	-	-	-	-	104,047	-	104,047	398,516
Insurance	987	-	83,139	234,298	-	-	318,424	46,760	-	365,184	390,909
Supplies and materials	7,345	-	1,500	-	-	-	8,845	106,501	-	115,346	144,021
Postage, shipping	22,080	-	-	136	-	-	22,216	11,298	-	33,514	24,191
Printing	18,327	-	8,234	13,402	2,552	-	42,515	6,130	-	48,645	86,758
Professional fees	-	-	-	2,000	-	-	2,000	80,066	-	82,066	187,216
Program expenses/supplies	178,830	13,754	12,319	295,578	9,511	10,025	520,017	22,428	-	542,445	687,049
Program planning	50,262	-	-	-	156,914	-	207,176	-	-	207,176	198,626
Equipment and maintenance	-	-	-	28,851	-	-	28,851	163,843	-	192,694	224,085
Telephone	-	-	-	26	120	325	471	50,288	-	50,759	55,060
Travel and meetings	37,712	-	16,186	26,884	33,268	5,081	119,131	156,967	-	276,098	269,647
Project expenses	2,924,946	29,539	28,500	440,317	600	124,853	3,548,755	-	-	3,548,755	3,051,396
Total operating expenses	3,240,489	43,293	338,511	1,344,538	202,965	140,345	5,310,141	1,180,508	-	6,490,649	6,565,550
	49.9%	0.7%	5.2%	20.7%	3.1%	2.2%	81.8%	18.2%	0.0%	100.0%	
Total expenses	\$ 4,600,233	\$ 43,293	\$ 3,744,129	\$ 5,130,436	\$ 828,656	\$ 715,329	\$ 15,062,076	\$ 2,183,888	\$ 49,350	\$ 17,295,314	\$ 17,031,139
	26.6%	0.3%	21.6%	29.7%	4.8%	4.1%	87.1%	12.6%	0.3%	100.0%	

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Schedule of Expenses and Budget**  
**(Supplemental Financial Information)**  
**Fiscal year ended June 30, 2015**

	Total	Less In-Kind Contributions	Net Expenses	Assessment Budget
Personnel costs				
Executive salaries	\$ 1,096,222	\$ -	\$ 1,096,222	\$ 1,067,519
Support salaries	2,237,281	-	2,237,281	2,271,113
Hourly staff	3,988,102	-	3,988,102	4,126,250
Payroll taxes and benefits	2,273,685	-	2,273,685	2,542,320
Pension	166,809	-	166,809	218,907
Outside contractors	1,042,566	-	1,042,566	937,500
Total personnel costs	10,804,665	-	10,804,665	11,163,609
Operating expenses				
Occupancy	780,348	-	780,348	776,087
Uniforms	136,133	-	136,133	135,590
Recruitment	7,439	-	7,439	27,920
Depreciation	104,047	-	104,047	635,500
Insurance	365,184	-	365,184	421,654
Supplies and materials	115,346	-	115,346	96,200
Postage, shipping	33,514	-	33,514	7,500
Printing	48,645	-	48,645	47,100
Professional fees	82,066	(43,911)	38,155	47,750
Program expenses/supplies	542,445	-	542,445	350,465
Program planning	207,176	-	207,176	328,668
Equipment and maintenance	192,694	-	192,694	174,100
Telephone	50,759	-	50,759	61,540
Travel and meetings	276,098	-	276,098	169,500
Project expenses	3,548,755	-	3,548,755	3,971,947
Total operating expenses	6,490,649	(43,911)	6,446,738	7,251,521
Total expenses	\$ 17,295,314	(43,911)	\$ 17,251,403	\$ 18,415,130

**TIMES SQUARE DISTRICT MANAGEMENT ASSOCIATION, INC.**  
**Schedule of Public Plaza Activities and Budget**  
**(Supplemental Financial Information)**  
**Fiscal year ended June 30, 2015**

	<u>Actual Activity</u>	<u>DOT Plaza Budget</u>
Support and Revenues:		
Concession, sponsors and event fees	<u>\$ 1,688,300</u>	<u>\$ -</u>
Expenses:		
Sanitation salary and supplies (Sanitation)	640,423	625,278
Security salary and supplies (Safety)	566,167	553,700
Horticulture (Sanitation)	85,605	80,000
Street furniture and maintenance (Sanitation)	101,881	91,000
Programming salary (Safety)	108,506	111,761
Programming events (Events & Programming)	<u>540,347</u>	<u>606,167</u>
Total expenses	<u>2,042,929</u>	<u>2,067,906</u>
Administrative costs:		
Professional fees	2,000	2,500
10.6% administrative fee	<u>216,763</u>	<u>219,463</u>
Total administrative costs	<u>218,763</u>	<u>221,963</u>
Total expenses	<u>2,261,692</u>	<u>\$ 2,289,869</u>
Excess/(deficit) revenues from plaza activities	<u>\$ (573,392)</u>	
Balance of Accrual Fund, at end of year	<u>\$ -</u>	

Note- The above information is prepared in accordance with agreement #CT 841 20100010240 with New York City Department of Transportation dated September 9, 2009 and amended on January 7, 2010. The above expenses are included on Page 12 in the (program) noted above.